



**NATIONAL INSTITUTE FOR TRIAL ADVOCACY  
TCAP ADVOCACY TEACHER TRAINING PROGRAM**



**Jan. 22-23, 2015**

**PROGRAM SCHEDULE**

**John Michael Roake  
Legal Professionals International, Corrales, NM**

**All Main Lecture Room sessions will be in Courtroom. Workshops will break out in the Courtroom.**

**Thursday, Jan 22, 2015**

**0830 - 0930 Welcome/Intro./Demo of NITA Learning/Teaching Method (Headnote, Playback, "Fix", Rationale);**

All Meet Together in Main Lecture Room.

**0930 - 1000 Lecture/Discussion: Teaching Direct & Cross, Impeachment**

**1000 - 1015 Break**

**1015 - 1145 Workshop #1: Direct/Cross Exam – Focus on "Playback" & "Headnote"**

Critique advocate performances as prosecutor conducts direct examination of chief witness and defense conducts cross of witness. Participants will record questions verbatim. Be prepared to "play back" at least three questions that demonstrate a single teaching point, and deliver a succinct focused head note. Headnotes should be pithy and memorable.

**1145 – 1245 Lunch/Talk on Toys for Trial: Exhibits & Foundations**

**1245 - 1415 Workshop #2: Direct & Cross Examination – Add the "Fix"**

Critique advocates' performances as they conduct direct and cross examinations of chief witness. Participants will deliver a critique on a single teaching point that incorporates a focused head note, "play back" of questions that support the "head note," and a "fix." The "fix" should give the student attorney a technique or method that forward-looking (avoids the same problem in the future).

**1415 - 1430 Break**

**1430 - 1600 Workshop #3: Direct with Exhibits, Foundations & Objections - include RATIONALE**

Headnote, playback, prescription **and** rationale. Participants run the room; critique of advocates introducing an exhibit, laying a foundation, and persuading with exhibit, on direct/cross.

**1600 – 1700 Lecture/Discussion: Contouring the Case: Teaching Case Analysis, Motions, Objections, Opening/Closing; Trial Notebooks**

**1700 - 1730 Reflections & Dynamics of Running the Program (All Meet Together)**

**Friday, Jan. 23, 2015**

**0800 – 0845 Meet Together (& utility of doing so)  
Running and Gunning: Drills, Physical Persuasion and  
Video Review** All meet together in Main Lecture Room.

**0845 - 1000 Workshop #4: Closing Argument**

Breakout Groups

Critique fundamentals of closing **argument**. Advocate performances of respective closing. Participants run the room and give full critiques – headnote, playback, fix, and rationale.

**1000-1015 Break**

**1000-1130 Workshop #5: Video Review & Re-work**

All Meet In Main Lecture Room.

Critique recorded performances of advocates.

**1130 - 1230 Roundtable Discussion: Creating Specialty Programs,  
Use of Drills, Making the Record, Voir Dire, PowerPoint Excesses,  
Ethics Integration.**

**Reflections/Concluding Remarks & Awarding of Certificates**

All Meet Together in Main Lecture Room.